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VInet Solutions Achieves SMB Specialisation from Cisco in Australia

Adelaide, South Australia – 16 December 2008 – VInet Solutions announced today it has achieved SMB Specialisation from Cisco® for the 4th. year running. The SMB Specialisation recognizes Cisco resale channel partners whose primary focus is on the small and medium-sized business (SMB) market with fewer than 250 employees.

“The SMB market is an important focus area for us and we are dedicated to bringing the highest quality solutions to this segment. Achieving this specialisation once again is a testament to this dedication to the market and Cisco” said Michael Przytula, Director of Strategy & Technology at VInet Solutions.

“The Cisco SMB Specialisation was created in response to customer demand for channel partners to be capable of designing and implementing SMB-specific Cisco solutions,” said Surinder Brar, Senior Director of Worldwide Channels at Cisco. “With the SMB Specialisation, VInet Solutions has made an investment in obtaining the training, skills and knowledge necessary to play a pivotal role in meeting this increasing demand.”

To earn SMB Specialisation, VInet Solutions fulfilled training and exam requirements. VInet Solutions also met the personnel, training, and post-sales support requirements set forth by Cisco.

About VInet Solutions

VInet Solutions Pty. Ltd. is a South Australian owned and operated IT services and consulting organisation providing services to small-to-medium business, large corporate, government, education and defence clients across Australia and New Zealand.

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