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VInet Solutions Achieves Express Unified Communications Specialisation from Cisco in Australia

Adelaide, Australia – 21st. September 2008– VInet Solutions announced today that it has achieved the Express Unified Communications Specialisation from Cisco Systems® for the 3rd year running. This Specialisation recognizes VInet Solutions as having fulfilled the training requirements and program prerequisites to sell, deploy and support Cisco Unified Communications solutions for small and medium-sized businesses.

“The Cisco Express Unified Communications products provide an important piece of the puzzle in building Unified Communications solutions for our customers and we have worked hard to ensure our people are trained and certified to deliver quality solutions to our customers on the Cisco platform.” said Michael Przytula, Director of Strategy & Technology at VInet Solutions.

“Small and medium sized businesses are aggressively adopting unified communications to drive customer services, employee productivity and competitive advantage,” said Richard McLeod, Director of Unified Communications for worldwide channels at Cisco. “As a Cisco Express Unified Communications Specialised Partner, VInet Solutions has made an investment in developing the capability to deliver integrated, collaborative unified communications solutions to SMB customers.”

The Cisco Express Unified Communications Specialisation is designed to help partners meet the wide ranging needs of small to medium-sized businesses and autonomous enterprise branch offices. These partners are trained and validated as specialists in building integrated voice, video and data networks based on the industry-

leading Cisco Unified Communications portfolio. These products include the Cisco Unified CallManager Express, Cisco Unity Express, Cisco Unified IP Phones and Cisco Internet Services Routers.

The Cisco Resale Channel Program provides partners with the training required to build sales, technical and Cisco Lifecycle Services skills, and then validates their skills through a third-party audit. . Achieving Cisco Express Unified Communications Specialisation also provides VInet Solutions access to comprehensive sales, technical, and lifecycle services training and support available from Cisco.

About VInet Solutions

VInet Solutions Pty. Ltd. is a South Australian owned and operated IT services and consulting organisation providing services to small-to-medium business, large corporate, government, education and defence clients across Australia and New Zealand.

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